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OMB Number: 3235-0123

Expires:

Estimated average burden hours per response . . . 12.00

SEC FILE NUMBER

ANNUAL AUDITED REPORT EORM X-17A-5

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 1725 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/01 AND ENDING 12/31/01 MM/DD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: OFFICIAL USE ONLY EDELMAN & CO., LTD. FIRM I.D: NO. ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) 8689 NORTH PORT WASHINGTON RD MILWAUKEE, WI 53217 NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT **ROBERT EDELMAN** (414) 228-9314 (Area Code - Telephone No.) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in the Report* SCRIBNER COHEN AND COMPANY, S.C. (Name -if individual, state last, first, middle name) 400 E MASON STREET, SUITE 300, MILWAUKEE, WI 53202 (Address) (Zip Code) **CHECK ONE:** X Certified Public Accountant Public Accountant Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY

^{*}Claims for exemption from the requirements that the annual report be covered by the opinion of an independent public accountants must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

OATH OR AFFIRMATION

Ι,	ROBERT EDELMAN , swear (or affirm) that, to the
best of r	ny knowledge and belief the accompanying financial statement and supporting schedules pertaining to the
firm of	, as of
	DECEMBER 31 , 2001 , are true and correct. I further swear (or affirm) that neither the company
-	partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of
a custon	ner, except as follows:
	DATHELL DIDY A. A. Pros. A. Signature
	↑ Signature
	DUDY A. DUDY A. Pro 5 - de 4
\sim	JUDY A. WILSON Tide
	side O 11) le as montes de la companya del companya del companya de la companya d
-17	Notary Public No
V	0
This rep	port** contains (check all applicable boxes):
X	(a) Facing page.
X	(b) Statement of Financial Condition.
X	(c) Statement of Income (Loss).
X	(d) Statement of Changes in Financial Condition.
X	(e) Statement of Changes in Stockholder's Equity or Partners' or Sole Proprietor's Capital.
X	(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
X	(g) Computation of Net Capital.
	(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
	(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
	(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
X	(k) A Reconcilation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
X	(I) An Oath or Affirmation.
	(m) A copy of the SIPC Supplemental Report.
X	(n) A report describing any material inadequacies found to exist or found to have existed since the date of previous audit.

^{**} For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



INDEPENDENT AUDITORS' REPORT

To the Stockholder and Board of Directors of Edelman & Co., Ltd.

We have audited the accompanying statements of financial condition of Edelman & Co., Ltd. as of December 31, 2001 and 2000, and the related statements of operations and retained earnings, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Edelman & Co., Ltd. as of December 31, 2001 and 2000, and the results of its operations and its cash flows, for the years then ended, in conformity with generally accepted accounting principles.

Barry S. Werner, CPA | 400 East Mason Street

Frederick W. Langer, CPA | Suite 300

David R. Werner, CPA

Martin Zuckerman, CPA Dawn E. Wittak, CPA

Kevin C. Richter, CPA | E-mail: cpa@scribnercohen.com

Milwaukee, WI 53202

414-271-1700

Fax 414-271- 9925

Alan E. Matsoff, CPA | www.scribnercohen.com

To the Stockholder and Board of Directors of Edelman & Co., Ltd. Page Two

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information on pages 14 through 16 is presented for the purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Milwaukee, Wisconsin

Scribner, Lohen and laypany, S. C.

January 23, 2002

EDELMAN & CO., LTD. STATEMENTS OF FINANCIAL CONDITION

December 31, 2001 and 2000

<u>ASSETS</u>		2001		2000
CURRENT ASSETS				
Cash	\$	40,799	\$	63,535
Accounts receivable		1,190		
Income tax receivable		2,184		
Prepaid expenses		2,420		1,289
Deferred income taxes		2,050		
Total current assets		48,643		64,824
PROPERTY AND EQUIPMENT				
Furniture and equipment		7,023		<i>7</i> ,023
Less accumulated depreciation		6,261		5,351
		762		1,672
OTHER ASSETS				
Investment in PE Advisors, LLC		4,131		
TOTAL ASSETS	\$	53,536	\$	66,496
LIABILITIES AND STOCKHOLDER'S EQUITY				·
CURRENT LIABILITIES				
Accounts payable	\$	5,418	\$	681
Payroll taxes payable		13		69
Accrued expenses		4,000		6,400
Deferred income taxes				320
Total current liabilities		9,431		7,470
STOCKHOLDER'S EQUITY				
Capital stock - 9,000 shares authorized,				
no par value; 150 shares issued and				
outstanding		15,000		15,000
Retained earnings		29,105		44,026
Total stockholder's equity	-	44,105		59,026
TOTAL LIABILITIES AND STOCKHOLDER'S	.	FO FO	٨	66.406
EQUITY	\$	53,536	\$	66,496

The accompanying notes are an integral part of the financial statements.

EDELMAN & CO., LTD. STATEMENTS OF OPERATIONS AND RETAINED EARNINGS

For the Years Ended December 31, 2001 and 2000

	2001		2000	
REVENUE	\$	E0 900	ď	101 022
Fees	Φ	50,800	\$	101,833
OPERATING EXPENSES				
Officer's, salary		20,000		32,000
Promotion		1,883		1,260
Information service		5,320		7,246
Depreciation		910		1,056
Professional services		14,639		11,986
Retirement plan		4,000		6,400
Payroll taxes		1,599		2,51 <i>7</i>
Publications, dues and licenses		2,554		6,148
Employee benefits		7,086		11,247
Office expense and postage		4,745		5,565
Outside services		285		
Meals and entertainment		1,525		2,430
Insurance		205		610
Travel		22,534		14,794
Telephone		<i>7,</i> 761		6,493
Miscellaneous		125		35
Total operating expenses		95,1 <i>7</i> 1		109,787
INCOME/(LOSS) FROM OPERATIONS		(44,371)		(7,954)
OTHER INCOME/(EXPENSE)				
Equity in earnings of P E Advisors, LLC		23,031		_
Interest expense		-		(139)
Dividend Income		285		713
Interest income		1,580		3,693
		24,896		4,267
INCOME/(LOSS) BEFORE INCOME TAXES		(19,475)		(3,687)
INCOME TAX (EXPENSE) BENEFIT				
Current		_		(2,411)
Refundable income taxes		2,184		
Deferred		2,370		(1,780)
		4,554		(4,191)
NET INCOME (LOSS)		(14,921)		(7,878)
RETAINED EARNINGS				
BEGINNING OF YEAR	-	44,026		51,904
RETAINED EARNINGS - END OF YEAR	\$	29,105	\$	44,026

The accompanying notes are an integral part of the financial statements.

EDELMAN & CO., LTD. STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2001 and 2000

		2001		2000
CASH FLOWS FROM OPERATING ACTIVITIES				
Net loss	\$	(14,921)	\$	(7,878)
Adjustments to reconcile net loss to net cash				
provided by operating activities		0.10		
Depreciation and amortization		910		1,056
Deferred income tax		(2,370)		1,780
Income allocated from partnership		(23,031)		
Changes in operating assets and liabilities Accounts receivable		(1.100)		11 146
Income taxes receivable		(1,190) (2,184)		11,146
Prepaid expenses		(1,131)		- 875
Accounts payable		4,737		(1,864)
Accrued expenses		(2,456)		(11,600)
Net cash used in operating activities		(41,636)		(6,485)
CASH FLOWS FROM INVESTING ACTIVITIES		10.000		
Distribution from PE Advisors, LLC		19,000		-
Investment in PE Advisors, LLC		(100) 18,900		
Net cash provided by operating activities		10,900		
CASH FLOWS FROM FINANCING ACTIVITIES				
Payment of stockholder loan payable				(10,000)
NET DECREASE IN CASH		(22,736)		(16,485)
CASH - BEGINNING OF YEAR		63,535		80,020
CASIT BEGINNING OF TEXAS	***			
CASH - END OF YEAR	\$	40,799	\$	63,535
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Cash paid during the year for:				
Income taxes				
	\$	1,131	\$	1,536_
Interest		 	_==	120
	*		[≯] ==	139

The accompanying notes are an integral part of the financial statements.

EDELMAN & CO., LTD. NOTES TO FINANCIAL STATEMENTS

December 31, 2001 and 2000

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Business

Edelman & Co., Ltd. is a Wisconsin Corporation. The Company registered to be a broker/dealer pursuant to the National Association of Securities Dealers, Inc. (NASD) on August 28, 1996. The Company is in the business of financial consulting on corporate mergers and acquisitions.

Property and Equipment

Property and equipment is stated at cost, maintenance and repairs are charged to operations. Depreciation expense is calculated on an accelerated basis over the respective assets' remaining useful lives, which are as follows:

Office equipment

5 - 7 years

Depreciation expense was \$910 and \$1,056 for the years ended December 31, 2001 and 2000, respectively.

Income Taxes

Income taxes are calculated on taxable earnings at the applicable statutory rates. Taxable earnings vary from financial statement earnings because income taxes are calculated on the cash basis of accounting, and because of limitations set by the Internal Revenue Service. The tax effect of these differences is explained in Note 9.

Use of Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Investment in P E Advisors, LLC

The Company uses the equity method to account for its one-half interest in P E Advisors, LLC, a Wisconsin limited liability company that was organized in the year 2001. Under the equity method, the Company's investment is increased for investments, capital contributions, and loans to the LLC, and for its proportionate share of the LLC's earnings, and is decreased for loan repayments and distributions from the LLC, and for its proportionate share of the LLC's losses. At December 31, 2001 the Company's investment consisted of \$4,131 in members' equity. The LLC had assets of \$8,261 and \$0 in liabilities as of December 31, 2001.

EDELMAN & CO., LTD. NOTES TO FINANCIAL STATEMENTS

December 31, 2001 and 2000

NOTE 2 - RESERVE REQUIREMENTS

The Corporation is not obligated to report under SEC Rule 15c3-3 since it does not maintain customer accounts or holds securities. Therefore, the Corporation does not have a reserve requirement nor does it have any information relating to the possession or control requirement under Rule 15c3-3.

NOTE 3 - MINIMUM CAPITAL

Under SEC Rule 15c3-1, the Corporation is required to maintain net capital of not less than \$5,000 in 2001 and 2000. At December 31, 2001, the Corporation's net capital as defined by SEC Rule 15c3-1 was \$26,368 in excess of the minimum net capital required. The excess net capital at 1,000% was \$30,425, and the percent of aggregate indebtedness to net capital was 30%. At December 31, 2000, the Corporation's net capital as defined by SEC Rule 15c3-1 was \$51,385 in excess of the minimum net capital required. The excess net capital at 1,000% was \$55,670, and the percent of aggregate indebtedness to net capital was 13%.

NOTE 4 - STOCKHOLDER LOAN PAYABLE

On December 22, 1997, a loan agreement was made between Edelman & Co., Ltd. and the Company's sole stockholder. This \$10,000 loan payable has an effective date of January 1, 1999 and is due January 1, 2001; the loan was repaid in 2000. Interest of 10% is payable annually. The loan is a subordinate debt and as such, authorization is required from the NASD prior to any prepayments. Further, repayment of the loan will be suspended if, after repayment, the aggregate indebtedness of the Company would exceed 120% of its net capital, its net capital would be less than 5% of aggregate debt items.

NOTE 5 - EMPLOYEE BENEFIT PLANS

The Company has a combined money purchase plan. Contributions are to be paid each year at not more than 20% of employee earnings. The accrued contribution for the years ended December 31, 2001 and 2000 is \$4,000 and \$6,400.

The Company has a medical and dental expense reimbursement plan that reimburses employees up to \$20,000 per year for payment of health insurance premiums and medical and dental expenses.

EDELMAN & CO., LTD. NOTES TO FINANCIAL STATEMENTS

December 31, 2001 and 2000

NOTE 6 - RELATED PARTY TRANSACTIONS

The Company uses office space located in the sole stockholder's residence, but does not pay rent on this space.

NOTE 7 - MAJOR CUSTOMERS

The Company had fee income from four customers during 2001 that accounted for 100% of total fee income for the year ended December 31, 2001. The Company had fee income from five customers during 2000, which accounted for 95% of total fee income for the year ended December 31, 2000.

NOTE 8 - INCOME TAXES

The Company prepares its income tax returns on the cash basis of accounting. Temporary differences, arising as a result of differences in accounting basis are: changes in various income and expense accounts for which accruals are made for accounting purposes; difference in depreciation for tax and accounting purposes; a net operating loss carryforward for state income taxes of \$14,577 expiring in 2016; as well as the difference in income tax liability calculated on the cash basis versus the income tax liability calculated on the accrual basis. At December 31, 2001 and 2000, the deferred income tax asset/(liability) resulting from these temporary differences is \$2,050 and \$(320), respectively.

EDELMAN & CO., LTD. STATEMENTS OF CHANGES IN SUBORDINATED LIABILITIES

For the Years Ended December 31, 2001 and 2000

	200	1		2000
BALANCE - BEGINNING OF YEAR	\$		\$	10,000
Increase				_
Decrease				10,000
BALANCE - END OF YEAR	\$		\$_	

EDELMAN & CO., LTD. SCHEDULES OF COMPUTATION OF NET CAPITAL

December 31, 2001 and 2000

Rule 15c3-1 is as follows:		2001		2000
NET CAPITAL	¢	44 105	¢	50.006
Total stockholder's equity	\$	44,105	. \$	59,026
DEDUCTIONS				
Nonallowable assets:				
Accounts receivable		3,374		
Prepaid expenses		2,420		1,289
Deferred income taxes		2,050		(320)
Investment		4,131		
Furniture and equipment	<u></u>	762	. <u> </u>	1,672
		12,737		2,641
NET CAPITAL	\$	31,368	\$	56,385
MINIMUM NET CAPITAL REQUIRED		5,000		5,000
EXCESS NET CAPITAL	\$	26,368	. \$	51,385
EXCESS NET CAPITAL AT 1,000%	\$	30,425	\$	55,670
AGGREGATE INDEBTEDNESS	\$	9,431	\$	7150
RATIO: AGGREGATE INDEBTEDNESS TO NET CAPITAL		30%		13%
RECONCILIATION OF AUDITED COMPUTATION OF NET CAPITAL TO UNAUDITED PART II FORM X-17A-5 Net capital as reported in unaudited FOCUS report	\$	28,186	\$	49,509
	· <u></u>		·	
(Increase)/decrease in nonallowable assets		(2,593)	 .	11,067
Audit adjustments:				
Increase/(decrease) receivables and prepaids		3,374		(2,411)
Additional liabilities		(4,000)		
Investment income		4,031		_
Deferred income taxes		2,370		(1,780)
Total audit adjustments		5,775		(4,191
NIET CADITAL DED ADOVE	¢	21 260	- 	EC 20E
NET CAPITAL PER ABOVE	⊅	31,368	_ ⊅	56,385

The computation of reserve requirements pursuant to SEC Rule 15c3-3 and information relating to the possession of control requirements pursuant to SEC Rule 15c3-3 are not required for Edelman & Co., Ltd. because the transactions are limited to fees earned on consulting on corporate mergers and private placements.

See auditor's report.



INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS REPORT ON INTERNAL CONTROL STRUCTURE

To the Stockholder and Board of Directors of Edelman & Co., Ltd.

In planning and performing our audit of the financial statements and supplemental schedules of Edelman & Co., Ltd. (the Company), for the year ended December 31, 2001, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

Frederick W. Langer, CPA

David R. Werner, CPA

Martin Zuckerman, CPA
Dawn E. Wittak. CPA

Kevin C. Richter, CPA

Barry S. Werner, CPA | 400 East Mason Street

Suite 300

Milwaukee, WI 53202

414-271-1700

Fax 414-271- 9925

E-mail: cpa@scribnercohen.com

Alan E. Matsoff, CPA | www.scribnercohen.com

To the Stockholder and Board of Directors of Edelman & Co., Ltd. Page Two

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control, including internal control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

To the Stockholder and Board of Directors Edelman & Co., Ltd. Page Three

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specific parties.

Milwaukee, Wisconsin

Scribner, loken and layery, S.C.

January 23, 2002

EDELMAN & CO., LTD.

ANNUAL REPORT

DECEMBER 31, 2001

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EDELMAN & CO., LTD. TABLE OF CONTENTS

	Page
FACING PAGE	3 - 4
INDEPENDENT AUDITORS' REPORT	5 - 6
FINANCIAL STATEMENTS	
STATEMENTS OF FINANCIAL CONDITION	7
STATEMENTS OF OPERATIONS AND RETAINED EARNINGS	8
STATEMENTS OF CASH FLOWS	9
NOTES TO FINANCIAL STATEMENTS	10 - 12
STATEMENTS OF CHANGES IN SUBORDINATED LIABILITIES	13
SCHEDULES OF COMPUTATION OF NET CAPITAL	14
REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS	